

**6M25 Financial Highlights**

- 6M25 sales have reached IDR 1,326.3b, reflecting a 2.9% YoY decrease, due to uncertainties in both global and domestic market conditions affecting buying power in 2Q25.
- Gross profit margin rose from 28.9% to 29.7% and EBIT margin increased from 11.0% to 11.4% YoY.
- FY24 net profit reached IDR 120.8b, showing a 3.8% decrease in YoY, mainly due to decrease in sales and increased G&A expenses due to professional fees and multiple events expenses.

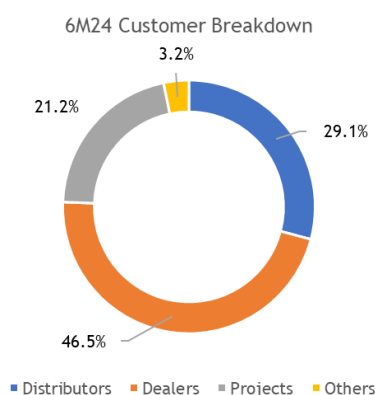
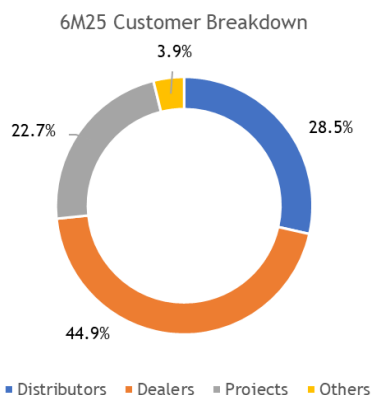
Income Statement (IDRb, unless stated)	6M25	6M24	YoY Δ (%)
Sales	1,326.3	1,365.5	-2.9%
Gross Profit	393.3	394.8	-0.4%
Gross Margin (%)	29.7%	28.9%	
EBIT	146.2	155.3	-5.9%
EBIT Margin (%)	11.0%	11.4%	
EBITDA	181.0	189.3	-4.4%
EBITDA Margin (%)	13.6%	13.9%	
Net Profit	120.8	125.5	-3.8%
Net Margin (%)	9.1%	9.2%	
Net Profit Attributable to Parent	107.6	115.2	-6.6%
Adjusted Net Margin (%)	8.1%	8.4%	

Balance Sheet (IDRb)	6M25	FY24	YoY Δ (%)
Total Assets	3,438.9	3,415.6	0.7%
Total Current Assets	1,462.6	1,411.5	3.6%
Total Non-current Assets	1,976.3	2,004.1	-1.4%
Total Liabilities	1,060.7	1,051.7	0.9%
Total Current Liabilities	850.6	825.5	3.0%
Total Non-current Liabilities	210.1	226.3	-7.1%
Total Equity	2,378.2	2,363.8	0.6%

6M25 Operational Highlights

- Sales of local sanitary wares decreased by 3.1% YoY, and sales of local fittings dropped by 5.6% YoY. Meanwhile, imported products (sanitary wares and fitting) still showed growth, with increase of 7.3% and 8.7% YoY, respectively
- For customer segments, sales to projects grew by 4.2% YoY, while sales to dealers decline by 6.3% YoY and sales to distributor decreased by 5.0% YoY.

Products Segment (After Elimination)	6M25 Sales (IDRb)	6M24 Sales (IDRb)	YoY Δ Sales (%)
Sanitary wares (local)	616.0	635.8	-3.1%
Sanitary wares (imported)	19.2	17.9	7.3%
Fittings (local)	510.7	541.1	-5.6%
Fittings (imported)	110.8	102.0	8.7%
Others	45.5	45.6	-0.2%
Rent Income	24.1	23.1	4.3%
TOTAL	1,326.2	1,365.5	-2.9%



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